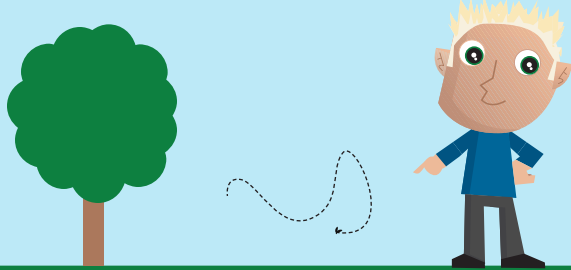


# TEAM\$AFETY

## IS A PROGRAM THAT WILL:

- Improve your profitability
- Boost employee morale
- Enhance internal communications
- Increase productivity
- Empower employees to accept additional responsibility
- Reduce costs
- Build employee engagement



## HOW TO REDUCE WORKERS' COMPENSATION COSTS

### Loss Control (Before Accident/Claim)

- Pro-active elimination of potential physical hazards

### Claims Management (After Accident Claim)

- Post accident method of insuring the best employee care by pro-actively managing and controlling each claim

### Return to Work (After Accident/Claim)

- Pro-actively develop job listings that anticipate any type of employee injury



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Alexander Group has a network of Independent Consultants in satellite offices throughout the US, Canada, Costa Rica, & the Dominican Republic

## A TEAM APPROACH TO A SAFE WORK ENVIRONMENT

EXCLUSIVELY OFFERED BY



# WHAT IS TEAM\$AFETY:

TEAM\$AFETY is an all employee TEAM based turnkey process that positively involves employees in safety and reduces claims frequency.

- Creates awareness of safety issues
- Rewards safe behavior

# WHY COMPANIES USE TEAM\$AFETY

**FACT:** Over 88% of all accidents are a result of employees' unsafe actions (not unsafe conditions) according to OSHA and the National Safety Board.

**FACT:** Companies spend over \$84 billion in workers' compensation claims cost.

**FACT:** Most companies spend less than 1% of what they lose annually on claims to improve their safety situation.

**FACT:** Employees are the key to reducing workers' compensation claims costs.

# HOW DOES TEAM\$AFETY WORK?

- Builds employee awareness
- Educates employees on the issue
- Involves employees in the process
- Gains employee commitment
- Continually communicates with employees
- Recognizes employees for their contributions

Using employee teams, companies reduce accident frequency and workers' compensation costs by directly communicating their safety process expectations and positively reinforcing goal attainment. TEAM\$AFETY provides employees what they need to change their behavior.

# WHY TEAM\$AFETY WORKS

Employees need to know several things:

- **What do you want from me?**  
*(Communication)*
- **How do you want me to do it?**  
*(Training)*
- **What's in it for me?**  
*(Recognition & Rewards)*
- **How well am I doing?**  
*(Measurement & Feedback)*

TEAM\$AFETY provides the answer to all of these questions through the effective use of communications, training, measurement, feedback, and rewards. The entire process is designed to fit the needs of each organization.

# TEAM\$AFETY BASICS

- Employees are put on peer group teams
- Team leaders are selected and trained
- Teams hold monthly safety meetings to review topical safety concerns
- Each month employees are quizzed on the safety topic to measure retention
- Safe employees can earn awards.



# TEAM\$AFETY PERFORMANCE

Provides significant, positive financial results by reducing workers' compensation costs.

- TEAM\$AFETY programs have reduced claims by an average of 34%.
- TEAM\$AFETY generates an ROI of over 2:1; for every dollar of cost, over \$2 of savings will be generated.

*(This does not include the significant indirect cost savings realized by reducing claims.)*

## ACCIDENT COST

For every \$1 of Direct Costs, the following Indirect Costs are incurred:

- \$5 to \$50: Costs to hire replacement workers, training and property damage
- \$1 to \$3: Uninsured Miscellaneous Costs

SOURCE: INTERNATIONAL LOSS CONTROL INSTITUTE

TEAM\$AFETY positively affects your organization and your employees relationships.

- Reduces injuries and saves money
  - Reduces claims by an average of 34%
- Helps to improve employee morale
  - Training, Recognition and Reward
- Improves teamwork
  - Between management and employees
- Designed to work in multiple disciplines